

# How to Reduce Silo Thinking and Increase Cross-Functional Capabilities



Reduce Silo Thinking

**Cross-Functional Collaboration Projects**

**Culture of Collaboration**

**Business Acumen for IT Professionals**

- Accelerate your transformation
- Reduce risk and costly project rework
- Bring products and services to market faster
- Bridge gaps between business functions

Fewer delays because there is less silo thinking



## BUSINESS ACUMEN FOR IT PROFESSIONALS

Business leaders and team members outside of IT are impressed by the IT professionals with whom they collaborate. IT professionals are business savvy, they talk in business terms, and they use soft skills, like active listening.



## CULTURE OF COLLABORATION

Accelerate your progress for making cross-functional collaboration an enterprise capability and competitive edge.



## CROSS-FUNCTIONAL PROJECTS

Cross-functional project teams come together faster because there is less silo thinking.

Teams are not derailed because of silo thinking.

Team members leverage their new business acumen knowledge and soft skills to drive performance.

***Make cross-functional collaboration a strong capability and mindset.***



Use H5 Consulting to help you accelerate your digital and innovation journey and success.

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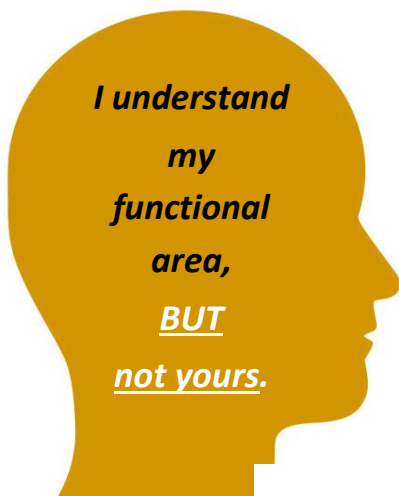
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# DO NOT let silo thinking slow down or derail your progress. Teach EMPATHY and CROSS-FUNCTIONAL THINKING.

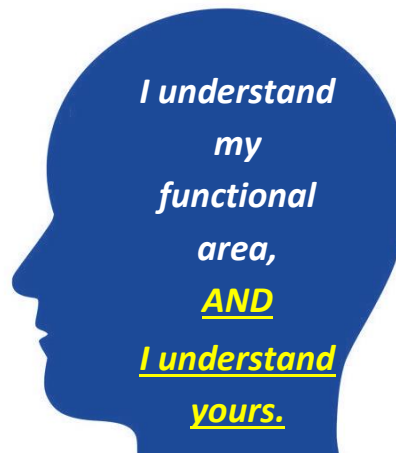
## Empathy

See what others see. Understand things ... from another person's perspective (point of view).  
Understand departments from *their* perspective (point of view).  
See things from the point of view of customers.

## Silo Thinking

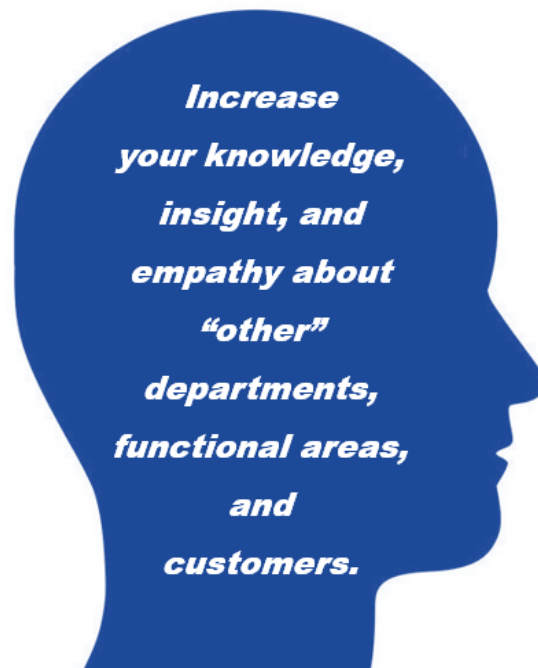


## Cross-Functional Thinking and Empathy



*Cross-Functional Mindset*

**Goal**



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# H5 Consulting's Transformation Model Ten Components

**Develop a Plan to Reduce Silo Thinking and Increase Cross-Functional Capabilities**

**License H5 Consulting's Content**

**Knowledge Base**

**Executive Services**

**People Development Workshops and Coaching**

**Cross-Functional Business Acumen Assessments**

**Business Acumen for IT Professionals**



**Risk Management**

**Internal Collaborative Partnerships for Innovation**

**Center of Excellence Forum for Cross-Functional Collaboration**

## How does silo thinking impact your company's performance?

	Impact		
	Low	Medium	High
*Customer Experience, Intimacy, and Value			
*Agile Culture			
*Digital Transformation Projects			
*Innovation			
*Collaboration			
*Cross-Functional Team Performance			
*IT is Close to the Business			
*Gaps between Departments / Operational Efficiency			
*Quality			
*Systems Projects			
*Extending Agile and Lean			
*Problem Solving			
*Leadership Development			

\*We are relevant to these goals and initiatives.

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